

Bridge Loan Program

This program is specifically designed for properties that are either stabilized or are in need of minor to moderate renovation or other value-add strategy.

For value-add situations, our bridge loan program can be used to fund moderate rehabilitation where the Borrower requires short-term debt to refinance renovations to complete a value add strategy and secure permanent financing through a FHA or Fannie Mae execution.

Eligible Properties Multifamily, Mobile Home Park and Seniors Housing

Loan Amounts \$3,000,000 - \$30,000,000 (larger or smaller upon request)

Deal Structure Variable Rate First Mortgage

Term Up to 3 years

Amortization Interest-only (some amortization may be required after first two years of term)

Pricing Spread over 30-day LIBOR (typical spread ranges from 400 to 500 basis points)

Application Fees / Deposit \$5,000 per property non-refundable processing fee (fee depends on loan size and

complexity) plus \$15,000 to \$20,000 per property escrow deposit to cover the cost of the appraisal, structural/engineering, and environmental reports, travel and due

diligence

Interest Rate 30-day LIBOR

Prepayment / Exit Fees The loan will be open to prepayment subject to the payment of an exit fee; The

exit fee shall be waived if Commercial Real Estate Lender, Inc. provides permanent

financing

Borrower Recourse Typically non-recourse with standard carve-outs for environmental, bankruptcy,

fraud and misapplication of funds, etc.; Partial recourse and/or operating deficit and completion guaranty may be required for properties undergoing more

significant renovation

Maximum LTV Up to 80.00%

Minimum Debt Service Coverage The loan amount is sized such that the DCR will provide a minimum coverage of

1.25x at the actual interest rate; If coverage is anticipated to be less than 1.25x at the actual interest rate, Lender will establish an interest reserve; The loan amount is also sized based on sufficient evidence that rents can be increased to provide sufficient cash flow to support a DCR at a stressed constant of 1.25x on multifamily properties (including MHP's), 1.35x for independent living and 1.45x for assisted

living

Equity Retirements Typically not less than 20.0% cash equity

Escrows Taxes, Insurance and Replacement Reserves

Third Party Reports MAI Appraisal (expanded or separate market study may be required for properties

with a value-add component); Environment Phase I and Engineering/Structural

Report prepared by approved professionals

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