

## Fannie Mae Unfunded Forward - Multifamily Affordable Housing

Fannie Mae's Multifamily Mortgage Business provides a forward rate lock and commitment to fund a permanent mortgage loan for multifamily properties that are eligible for 9% Low Income Housing Tax Credits and undergoing new construction or substantial rehabilitation.

## **Benefits:**

- Protection from interest rate volatility on the permanent loan by locking the interest rate and other key provisions in advance of completing construction
- Certainty and speed of execution

## **Eligibility:**

- New construction
- Properties undergoing substantial rehabilitation, including preservation and rural transactions
- Lenders approved to deliver forward commitments under Fannie Mae's Multifamily Affordable product line

Description Fannie Mae provides a 24- to 30-month forward commitment with or without rate lock prior

to delivery of the permanent loan

Property Type Multifamily; new construction and rehabilitation

Loan Amount Minimum \$1 million

Commitment Period 24- or 30-month forward period, with one 6-month extension available at Lender's discretion

Term Up to 30 years

Amortization 30 years

Debt Service Coverage Minimum 1.15x if LIHTC; 1.20x if other affordable

Loan to Value Maximum 90% if LIHTC; 80% if other affordable

Borrower Domestic single asset borrowing entity is required

Interest Rate Spread over applicable treasury as adjusted for loan term, amortization, DSC and LTV

Rate Lock If applicable, rate lock typically occurs concurrently with construction loan closing at

Borrower's request; subject to loan committee approval

Guaranty Non-recourse excluding customary carve-outs

Underwriting Underwriting completed to Fannie Mae DUS standards; Organizational document review and

credit due diligence applies

Conversion Forward commitment converts to permanent loan when property reaches 90% occupancy

for 90 days (minimum); Permanent loan amount may be changed based on NOI in place at time of underwriting, subject to applicable shortfall and/or breakage fees; Lender required to complete full underwriting in accordance with standard DUS Guide requirements prior to

permanent loan closing

Application and Due \$2,500 non-refundable Application Fee to cover internal underwriting costs; \$12,500 Due

Diligence Fees Diligence Fee to cover third party reports

Origination Fee Fannie Mae requires a minimum origination fee equal to 1% of loan amount, can be reduced

for loans over \$9 million; origination fee can be charged "outside" of the interest rate as a

separate fee, or it can be built into the rate

Fannie Mae Standby Fee Determined by Fannie Mae prior to rate lock; call for current quotes

Delivery Assurance 3% refundable deposit due prior to rate lock; 1% refundable deposit due if no rate lock

option is selected

Other Costs Borrower is responsible for legal and customary closing costs

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