

Mezzanine Loan Program

Mezzanine financing is available for the acquisition or refinance of multifamily properties with a conventional fixed rate DUS loan of between \$3 million and \$25 million.

Loan to Value Maximum
The maximum combined LTV of the conventional DUS loan and the mezzanine loan is 80%

Minimum DSC The minimum combined DSCR of the conventional DUS loan and the mezzanine loan is

1.10x

Amortization Up to 30 years; Interest-only options are available subject to certain restrictions

Accrual Basis 30/60 and Actual/360

Loan Term Mezzanine loans may have a term of up to 10 years consisting of a 5-year term followed

by an automatic extension for an additional 2 years, followed by up to three additional 1-year extensions subject to the property producing a 1.00x DSCR; However, the mezzanine loan must be coterminous with the underlying DUS loan; The underlying DUS loan may be

for any standard term

Interest Rate The mezzanine loan has a fixed rate for the first 5 years and then converts to a variable

rate based on a predetermined fixed spread to 3-month LIBOR; The spread remains constant for the automatic 2-year extension as well as for any subsequent 1-year

extensions; The underlying conventional DUS loan must be fixed-rate

Rate Lock Extended Rate Lock feature is available for the conventional DUS loan, allowing the

borrower to lock a rate 45 to 365 days in advance of closing; The mezzanine loan can be

committed and rate locked up to 4 months in advance of closing

Origination Fee 1% origination fee

Pre-Payment Provisions The mezzanine loan may not be prepaid during the first year; After the 1-year lockout,

there is a declining prepayment premium schedule beginning at 2% in year 2, 1.5% in year 3, 1% in year 4 and 0.5% in year 5; No prepayment premium is charged during the final 90

days of the fixed-rate period or during the variable-rate extension periods; The

conventional DUS loan may use any applicable prepayment option

Recourse Lender will have recourse to Borrower if the mezzanine or mortgage borrower declares

bankruptcy; The conventional DUS loan will also be recourse to the mortgage borrower

and any Key Principal if the mortgage borrower declares bankruptcy

Escrows Replacement reserve, tax and insurance escrows are required

Third Party Reports Standard third-party reports – Appraisal, Phase I Environmental Assessment, and Physical

Needs Assessment – are required

Application Fee \$15,000 to cover third party reports and processing/underwriting costs

Legal Fees \$20,000-\$25,000

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