

## **Whole Loan Acquisition Program**

Commercial Real Estate Lender, Inc. purchases loans, collateralized by multifamily properties, from banks and other lending institutions; loans purchased by Commercial Real Estate Lender, Inc. are either held in our own portfolio or delivered to third party investors.

Locations Loan collateralized by properties located throughout the United States, Puerto Rico,

the Virgin Islands and Guam

Loan Types Individual loans or loan pools

Loan Amounts Minimum \$750,000, with exceptions for Pool Transactions

Loan Terms Fixed or floating rate permanent loans; loans with interest-only periods are

acceptable; loans may be recently originated or seasoned; Terms from 5 to 30 years

Debt Service Coverage Fixed market rate deals/pools: Minimum 1.25x

Fixed 9% LIHTC deals/pools: Minimum 1.15x ARM deals/pools: Minimum 1.00x

Loan to Value Maximum Fixed market rate deals/pools: 80%

Fixed 9% LIHTC deals/pools: 90% ARM deals/pools: 77.5%

Third Party Reports Original MAI Appraisal, Physical Needs Assessment, and Environmental Phase I

Assessment may be acceptable if dated within 12 months; Reports beyond 12 months may be acceptable depending on the size and strength of the market and the age of the Property; Seismic Reports may be required for properties in Seismic Zones 3 and

Timing Approximately 30-60 days from execution of Mortgage Purchase Agreement to the

closing of the purchase

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